



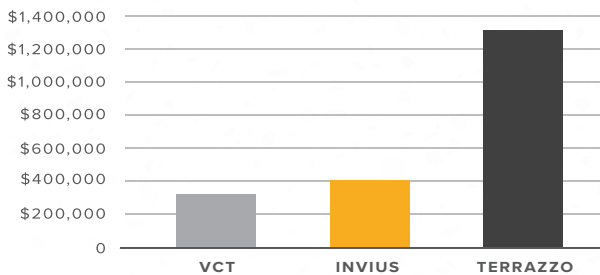
# LIFECYCLE COST ANALYSIS

## Maximize Your Investment. Minimize Your Costs. With INVIUS.

When considering flooring solutions, it's important to look at the entire lifecycle to determine the true costs involved.

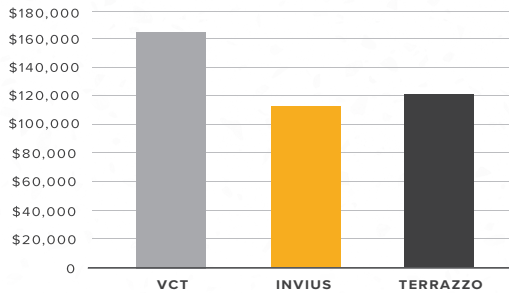
### + INSTALLATION COST

The initial installation cost of INVIUS is 70% less than terrazzo.



### + MAINTENANCE COST

Over 5 years, INVIUS offers a 30% savings over ongoing maintenance of VCT.



### + MAINTENANCE REQUIRED

Stripping and waxing a VCT floor averages \$1 per square foot. And over a 20-year lifecycle, that floor would need to be stripped and waxed roughly 40 times.

By comparison, INVIUS never needs stripping, waxing, sealing, or finishing.

REQUIRED MAINTENANCE	VCT		TERRAZZO		INVIUS	
	YES	FREQUENCY	YES	FREQUENCY	YES	FREQUENCY
DUST MOP	✓	DAILY	✓	DAILY	✓	DAILY
WET/DAMP MOP	✓	DAILY	✓	DAILY	✓	DAILY
DEEP SCRUB/BUFFING	✓	ANNUALLY	✓	ANNUALLY	✓	ANNUALLY
DRY BUFF USING 1,500 RPM MACHINE	✗		✓	QUARTERLY		
SPRAY BUFF USING 175-600 RPM MACHINE	✓	MONTHLY	✗			
APPLY FLOOR FINISH	✓	QUARTERLY	✗			
STRIP AND WAX	✓	INITIAL + ANNUALLY	✗			
STRIP AND RESEAL	✗		✓	INITIAL + EVERY 5 YRS		